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April 14, 2008

To Whom It May Concern:

In 2007 my company contemplated moving our facilities to a different location within Cleveland's southeast suburban area. We were fortunate to be introduced to Terry Coyne and David Hollister of Grubb & Ellis. After explaining our current situation and need for a different facility, Terry and David exhausted all possibilities including purchase, build-to-suit, and leasing opportunities while presenting us with a myriad of alternatives. Above all, the best interests of my company were kept foremost in their minds.

Ultimately, they suggested that the volatility of our growth projections pointed us in the direction of tabling any grand plans and recommended renewing a lease at our present location. Their knowledge, experience and efforts extracted favorable terms which prompted our landlord to address some deferred maintenance issues which had been previously ignored.

I would highly recommend the services of Terry and David to anyone. As a matter of fact, we plan to use them again for our contemplated move in 2010.

Sincerely,

A handwritten signature in cursive script that reads 'Matt Groves'.

Matthew R. "Matt" Groves
President
Environmental Wall Systems, Ltd.