



KRISTY HULL, SIOR

Managing Director



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Years of Experience

11 Years

Areas of Specialization

- ♦ Industrial Properties
- ♦ Office Properties
- ♦ Investment Properties

Kristy Hull is a managing director in the industrial/office group at Newmark Knight Frank's Cleveland office, where she works with local and national tenants/buyers and landlords/sellers looking for industrial and/or office buildings. Ms. Hull works with clients to meet their real estate needs by evaluating the best opportunities on the market and performing financial analysis to determine the most economically advantageous choices.

PARTIAL LIST OF RECENT TRANSACTIONS:

- ♦ AIC Ventures—Disposition of their 554,000+ square foot, two building portfolio for \$40M, which represents a recent Northeast Ohio record cap rate of 6.16%
- ♦ Associated Materials—National tenant representative for their North American 120+ location portfolio of 6 million square feet
- ♦ Arrow Electronics—Facilitated a sale and partial lease back of 102,500 square feet of office space in Solon. Other Arrow Electronics transactions

PARTIAL CLIENT LIST:

- Associated Materials
- STAG Industrial
- Optima Ventures
- AIC Ventures
- Famous Supply
- Arrow Electronics
- Rugby Realty
- US Bank
- Equity Industrial Partners
- Park Place Technologies
- Bedrock Real Estate
- Century Link

ACHIEVEMENTS AND AFFILIATIONS:

- ♦ *Crain's Cleveland Business* Notable Women in Real Estate 2018
- ♦ Leadership Cleveland Bridge Builders, Class of 2017
- ♦ 2015 NAIOP Industrial Broker of the Year
- ♦ *Crain's Cleveland Business* Class of 2015 40 Under 40
- ♦ Nominee, Rising Star – National Young Leader, NGKF, 2014
- ♦ Member, board of directors, membership committee, Growth Capital Corporation
- ♦ Executive board member, Pets for Vets, Cleveland chapter
- ♦ SIOR designation, Society of Industrial and Office Realtors

Ms. Hull graduated from Grove City College in 2007 with a Bachelor of Science degree in marketing/management.